



# WHO WE'VE WORKED WITH



Case Study for  
**DAF Truck Services  
(Cork) Ltd.**

Accounts Payable Invoice  
Automation Solution

Integration with

**keyloop™**



# Customer Background

DAF Trucks Services (Cork) Ltd. is a leading dealership for the DAF range of commercial vehicles in Ireland. They sell new and used trucks, parts and accessories and also operate a full workshop, including CVRT testing, from their purpose-built premises.

The DAF logo consists of the letters 'DAF' in a bold, blue, sans-serif font. A thick red horizontal bar is positioned directly beneath the letters.

# Accounts Payable Invoice Automation

## Customer Situation

As a major automotive-retail business, the DAF Accounts Payable team dealt with over 1,000 invoices monthly that needed to be manually entered directly into Keyloop Drive, formally Kerridge, the specialist ERP and DMS systems for dealerships.

John O'Halloran, Financial Controller at DAF, and his finance team were faced with the challenge of getting clean and accurate invoice data from their suppliers into Keyloop.

*“All our invoices either arrive by post or through email. On a monthly basis, we would process on average between 800 to 1000 invoices which all needed to be printed, split into bundles and sent on to the relevant department for processing, matching and approval before my team could upload them into Keyloop”.*

**John O'Halloran, Financial Controller**

Recognising the need for a solution which could automate their process, DAF decided to look into digitally scanning their invoices and engaged Kefron in 2019 to help them unlock these operational inefficiencies and discover new ways to operate in a more digital environment.

# Solution

## How it works

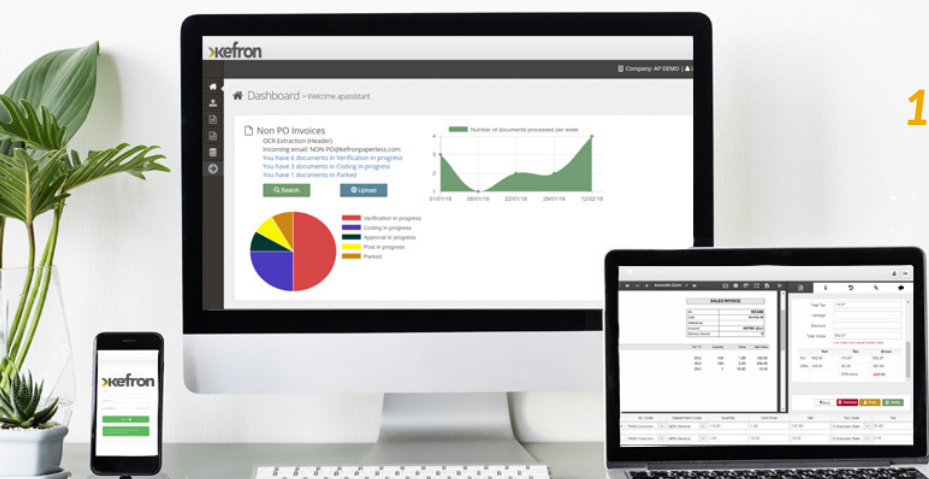
*"Since implementing Kefron AP, the process has been flawless. The integration between Kefron AP and Keyloop is a Simple File Transfer Protocol (FTP) file exchange which automates our process."*

**John O'Halloran, Financial Controller**

Hours spent manually entering supplier invoices were eliminated by transferring the verified and approved invoices ready for payment from Kefron AP into Keyloop.

The new automated process automatically uploads invoices to the system from supplier emails, then codes and routes each invoice to the AP team for approval. This process ensures only good, clean, validated data is sent to Keyloop for payment. This also means no more paper lying around the office, no more pulling copies of invoices, faster invoice approvals and no more duplicates.

**100% of all invoices are now properly documented**



*“Kefron AP reduced the time to process invoices from days to only a few hours. The invoices are now up into the system by next day and has dramatically reduced approval times”*

**John O'Halloran, Financial Controller**

The old manual process wasted so much time. By using Kefron AP to automate data entry and leveraging optical character recognition (OCR) to apply coding has significantly helped the team at DAF to **route invoices to the right approvers faster.**

*DAF Truck Services Strengthens Controls and Speeds Invoice Processing Time with Kefron AP*



# Benefits

The ease of use of Kefron AP has made the adoption across the DAF team much easier, meaning they can see the benefits of the system straight away.

Manual processes have been drastically reduced, with some processes **now 80% quicker** than before.

But it's not just about time, it's also down to a more efficient process. The new workflow is so much better.


Invoices are **automatically coded** and moved instantly to the approval stage. This saves DAF an enormous amount of time and allows **collaboration within departments** which eliminates time spent on queries.

“

*It's a no brainer.*

*Kefron AP has made our lives much easier. It has freed up my team's time to work on more valuable, detailed tasks and allows me to focus on forecasting and reporting."*

**John O'Halloran, Financial Controller**



Increased visibility over DAF's accounts payable process enables better control over the company's finances at all stages during any financial period in real time.

By automating their accounts payable process, DAF's processes are more streamlined and efficient when accessing invoices.

“

*Senior management in the company are delighted with the system. They get an email notification in the morning and all they need to do is log on into Kefron AP, review the invoice and approve it, all just with a click of a button.”*

**John O'Hallaron, Financial Controller**





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